

Pricing Configurator

No more incomplete or undeliverable orders.



Our software walks your Dealers through each step of the Configure-Price-Quote (CPQ) process. Built for furniture, and customized for your brand.

Configure

Simply select a style, choose all the required options, and select any additional desired options. The configurator does the rest, giving you a fully validated and correctly priced order, ready to be placed.

The Clarity Pricing Configurator is:

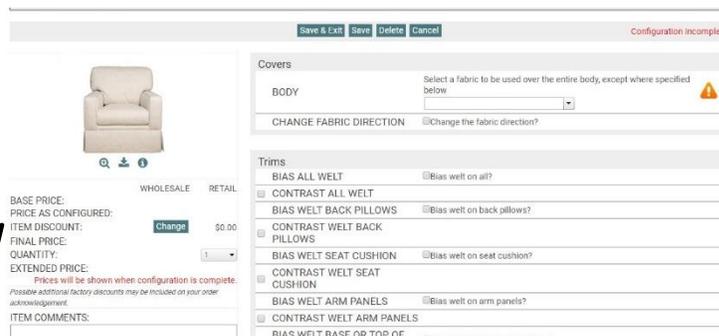
ALWAYS CURRENT. The configurator stays in-sync with your mainframe data, so a discontinued item will not be available to be selected. The correct price will always be shown.

COMPREHENSIVE. Displays and supports any and all available options and customizations, including promotions.

INTUITIVE. A familiar structure of checkboxes and drop-down lists makes navigation a breeze.

RESPONSIVE. The pricing and required options change as other options are selected or switched.

Instantly see a fully accurate and validated wholesale price and retail price that incorporates discounts and Dealer-specific retail factors.



The screenshot shows a web interface for configuring a chair. On the left, there's a product image of a light-colored armchair. Below it, a pricing table shows 'BASE PRICE', 'PRICE AS CONFIGURED', 'ITEM DISCOUNT', 'FINAL PRICE', 'QUANTITY', and 'EXTENDED PRICE'. A 'Change' button is next to the 'PRICE AS CONFIGURED' field. On the right, there are configuration sections for 'Covers' and 'Trims'. The 'Covers' section has a dropdown for 'BODY' and a warning icon. The 'Trims' section lists various options like 'BIAS ALL WELT', 'CONTRAST ALL WELT', etc., with checkboxes for 'Bias well on all?'. A 'Configuration incomplete' message is visible at the top right.

The Configurator will not allow you to move forward until all required choices are selected.

Price and Quote

QUOTE WITH CONFIDENCE. Price displayed and retail factor are completely customizable.

Print and email professional quotes, and decide exactly what information to include.

Place

INSTANT CONVERSION. With a few clicks, the configured piece becomes a fully validated and submitted factory order.

INCREASE CASH FLOW. Orders are validated before they arrive at your factory, resulting in fewer claims and less hassle from incomplete, undeliverable, or illegible orders. That means orders are produced, invoices are sent, and payments are received sooner.



This solution can be used independently, or as a fully integrated part of Clarity Cloud, the all-in-one, single-login website designed to drive sales for furniture brands. Clarity Cloud offers a Consumer Website, Dealer Portal, Pricing Configurator, Product Visualizer, and Market Showroom Automation.